



New York Energy SmartSM Small Commercial Lighting Program

July 2005

Newsletter Number 40



Reminder:

***The 3rd Quarter
2005 Installation
Competition runs
from July 1
through
September 30,
2005. Good luck
to our Ally
Contractors and
Distributors***

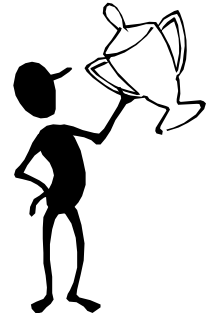
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newsletter along to
your colleagues or
customers who
might find the
contents valuable***

To: SCLP Ally

Program News and Highlights

* **Do You Have What It Takes To Be A Winner?** The 2nd Quarter 2005 Installation Competition closed on June 30th – we'll be reporting the results in this newsletter next month. Keep in mind that the 3rd Quarter 2005 Installation Competition began on July 1st and covers the period through September 30th.

It's easy to participate. Projects submitted by Ally Contractors and Ally Distributors are automatically counted in the competition tally each quarter. No extra paperwork is needed – we do all the bookkeeping for you. Submit your projects today to be counted in this quarter's running, to have the chance to receive a **\$1,000 Installation Competition Award**, and to enjoy the publicity that comes with being a leader in effective, energy-efficient lighting!



The fine print: in order to qualify for the Installation Competition a minimum of five qualifying projects must be completed in that quarter. You can check the status of the Installation Competitions standings on the SCLP website – they are updated weekly. Find this information under the "Latest News" section of the SCLP web site.

Good luck to all our Ally Distributors and Contractors!

* **Ally Designers! Don't Be Left Behind!** We would like to remind all of our Ally Designers of the many benefits you can receive for being an Ally with the Small Commercial Lighting Program:

- Project Design Incentives – up to **\$800** per project; **\$300** for completing a qualifying project design, and an additional **\$500** if the project is implemented as designed.
- Demonstration Project Case Study Awards – **\$1,500** per implemented project chosen as a demonstration project case study
- NCQLP Lighting Certification Incentives – **\$300** towards the cost of your LC exam!

Another exciting benefit is the opportunity to attend SCLP's Advanced Lighting Training, which will be presented around the State later this year. This valuable half-day seminar will present more detailed information on practical lighting design fundamentals to supplement your initial SCLP training. Topics will include the science of lighting and visual perception, different types of lighting and luminaires in the market, the elements of lighting quality, and lighting quality design issues for specific small commercial applications. Each Program Participant attending this free seminar will also receive a copy of the accompanying **Technical Guide for Effective, Energy-Efficient Lighting**. Stay tuned for more information and dates for these seminars.

* **Let's Make Contact!** When filling out your project incentive applications, **please** don't forget to include complete contact information for the customer. This will help SCLP work with your customers to publicize their successful installations, and assist in our program evaluation efforts.

**Contacting the
New York
Energy SmartSM
Small Commercial
Lighting Program**

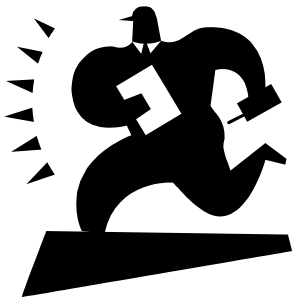
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We're on the Web!
www.nyserda.org/sclp

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Tip: How to Win More Federal Work

The U.S. General Services Administration (GSA) now requires a Lighting Certified (LC) professional on all Federal building lighting projects. GSA recently revised Section 6.8 of the Facilities Standard for the Public Building Standards:

“Lighting design shall be performed or supervised by a practitioner credentialed as Lighting Certified (LC) by the National Council on Qualifications for the Lighting Professions (NCQLP).”

This requirement is just one more indication of the importance of obtaining your LC credential. The **New York Energy SmartSM** Small Commercial Lighting Program has always supported NCQLP and we continue to encourage Allies to obtain their LC. SCLP offers a \$300 incentive to any employee of a Program Participant who takes the exam. The next exam is scheduled to be administered on November 5, 2005. For more information visit www.ncqlp.org or contact your SCLP Account Manager for information on the NCQLP Lighting Certification Examination Incentive.

GSA requires lighting systems to reflect many of the same values promoted by SCLP. In addition to meeting energy codes, lighting designs must ensure “sufficient visual comfort and performance of the lighting environment.” Other recommendations include:

- Employing direct/indirect systems to minimize harsh contrast;
- Developing designs incorporating lower levels of even, ambient illumination with local task lights providing greater illumination at the task;
- Meeting the IES recommended illumination levels appropriate to the task performed;
- Using designs and technologies that reduce glare; and
- Incorporating lamps that yield good color rendering, as recommended by the IES.

Sound familiar? These same principles are supported within the SCLP criteria. What you have learned through your involvement as an SCLP Ally can now be applied to your Federal projects, and becoming Lighting Certified can help you win new work.

Allies in Action

* **Controlled Glare for the Gloversville Enlarged School District Offices.** The Gloversville Enlarged School District recently moved its offices to a new 13,000-square foot addition at an existing school. A group of SCLP Ally firms were involved in each phase of the project.

Scott Wolfe, project team leader at **Collins and Scoville Architects, PC** (an Ally Designer), was assisted by Donna Cregin of **LiteSpec** (an Ally Manufacturers' Rep) in developing an innovative lighting design with good glare control. This exceptional lighting design was implemented by Ken Brownell of **Brownell Electric**, an SCLP Ally Contractor. Ken's purchase of the specified lighting equipment from **Warren Electric Supply**, an SCLP Ally Distributor, maintained the integrity of the original lighting design.

As you know, SCLP uses fixture manufacturer's luminous intensity (LI) measurements to evaluate glare control. Lower luminous intensity ratings help create a more comfortable environment. Every one of the lighting fixtures used on this project meets the SCLP LI criteria. Employing energy-efficient lamps, the design also includes occupancy sensors and dimming controls that will yield additional energy savings.

Bill Ferguson, who coordinated the project for the Gloversville Enlarged School District is very happy with the results and impressed by the **effective, energy-efficient lighting** design for their new offices.